consultant agent (4000 R)

Mkhize
Tel: 0714832281

Location **KwaZulu-Natal, Durban**
https://www.freeadsz.co.za/x-240931-z

Our company is looking for a Sales Representative to be responsible for generating leads and meeting sales goals. Duties will include sales presentations and product demonstrations, as well as negotiating contracts with potential clients.
In order to be successful in this role, you will need to have a deep understanding of the sales process and dynamics, and also superb interpersonal skills. Previous experience in a sales role is an advantage.
Sales Representative Responsibilities:
R4000 TO 6000 NO EXPERIENCE BASIC
• Generating leads.
• Meeting or exceeding sales goals.
• Negotiating all contracts with prospective clients.
• Helping determine pricing schedules for quotes, promotions, and negotiations.
• Preparing weekly and monthly reports.
• Giving sales presentations to a range of prospective clients.
• Coordinating sales efforts with marketing programs.
• Understanding and promoting company programs.
• Obtaining deposits and balance of payment from clients.
• Preparing and submitting sales contracts for orders.
• Visiting clients and potential clients to evaluate needs or promote products and services.
• Maintaining client records.
• Answering client questions about credit terms, products, prices and availability.
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BOTH CALLS AND WHATSAPP (MOBILE)
MISS Pro

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